

**Approved Continuing Education Programs
2008-2009**

NOTE: All Courses Expire 12/31/2009

<p>Mar. 16-20, 2009</p>	<p>The Dodge Institute 2009 Dodge Seminar</p> <p>Clearwater Beach, FL Contact: The Dodge Institute 800-443-6343</p>
<p>April 14-17, 2009</p>	<p>National Family Business Conference Belterra Casino, Vevay, IN. 12 hours General</p> <p>Contact: Aurora Casket 800-457-1111</p>
<p>April 15, 2009</p>	<p>Eastern WV Community & Technical College</p> <p>OSHA For Funeral Directors and Embalmers 6.4 hours OSHA</p> <p>Location: HARCO Building, Moorefield, WV Contact: Lacy Ball 304-434-8000 ex 253</p>
<p>Apr. 21-23, 2009</p>	<p>Eighth Annual All Hazards Management Symposium 16 hours General and 5 hours OSHA</p> <p>Contact: Robert D. Carpenter 304-525-8121</p>
<p>April 29, 2009</p>	<p>Hospice Foundation of America</p> <p>16th Annual National Bereavement Teleconference Diversity and End of Life Care - 3 General</p> <p>Contact: Chester Velasco 202-638-5419 Cvelasco@hospicefoundation.org</p> <p>(Recording of this teleconference will be available in July 2009)</p>
<p>April 20, 2009</p>	<p>MKJ Marketing</p> <p>Green Opportunity - 7 General</p> <p>Location: Maladay Bay, Las Vegas</p> <p>Contact: Joyce Hess 888-655-1566 MKJ Marketing, 1501 Belcher Rd. So., Largo, FL 33771</p>
<p>June 4-5, 2009</p>	<p>Hospice of Southern West Virginia</p> <p>9th Annual Palliative Care Conference - 11 General</p> <p>Location: Beckley Convention Center, Beckley, WV</p> <p>Contact: Lisa McMillion 304-255-6404</p>

June 8-10, 2009	<p>International Order of the Golden Rule The Golden Rule School Location: Renaissance Resort at World Golf Villate St. Augustine, FL</p> <p>Contact: Karen Gentles 800-637-8030</p>
June 15-17, 2009	<p>Pennsylvania Funeral Directors Association</p> <p>128th Annual Convention and Exhibition Using Technology in Today's Funeral Home - 1 General The Jewish Way in Death and Mourning - 1 General Beginning with the End in Mind: A Balanced Cremation Arrangement - 2 General When a Labor Becomes Just Plain Labor: An Insider's Look at Compassion Fatigue - 1.5 General Ask the Lawyers - 2 General</p> <p>Contact JoAnna G. Borsic 800-692-6068</p>
June 22-24, 2009	<p>Western Pennsylvania Funeral Directors Convention</p> <p>Funeral Service Technology - 2 General Prep Room Challenges - 3 General We Don't Want A Funeral, We Want A Cremation - 1.5 General Cremation Liability, How to Minimize Your Risk - 1.5 General</p> <p>Contact: Natalie Randall 724-932-5335 or www.wpfdea.com</p>
On-Going	<p>Apex Continuing Education Solutions</p> <p>Creative Marketing Ideas for Funeral Homes - 1 General Funeral Service Ethics - 2 General Telephone Inquiry Manual for Funeral Homes - 2 General Working with Difficult People in Conflict - 2 General Sexual Harassment in the Workplace - 3 General FTC Funeral Rule - 4 General Infant Embalming Techniques - 3 General</p> <p>OSHA Essentials -4 OSHA Understanding HIV and AIDS - 2 OSHA</p> <p>Contact APEX 800-769-8996 www.apexces.com</p>
On-going	<p>Clark Grave Vault Protecting Memories - 1 General Open House Tour - 3.25 General</p> <p>Contact Brian Keefover 304-346-5915</p>

On-Going	<p>Preneed Associates (John McDowell)</p> <p>Consumer Protection - WV Laws and Ethics - 3 General How West Virginia Preneed Law Affects the Funeral Industry - 1 General</p> <p>Contact: John McDowell - 304-824-5758</p>
On-Going	<p>Funeral CE</p> <p>The following are <u>General Education</u> courses:</p> <p>CSA Designation Program 6 different parts - 1 to 2.5 hours each Maximizing Integrity in Decisions with Seniors - 3 hours & 6 hrs. Effective & Ethical Communication with Seniors - 3 hours & 6 hrs Working with Difficult People - 1 hour Time Management - 1 hour Telephone Techniques - 1 hour How to Run a Funeral Business - 3 hours Personalization - 2 hours & 4 hrs. Personalization in the Funeral Industry - 3 hours Funeral Customs with Military Honors - 3 hours Military Honors - 2 hours Basic Funeral Customs - 2 hours Decision Making - 2 hours Depositions - 1 hour Effective Goal Setting - 2 hours Ethics in Making Funeral Arrangements - 3 hours Funeral Rule - 2 hours History of Preserving Human Remains - 1 hour Rational Thinking - 1 hour Stillborn Support - 1 hour Targeting Your Primary Markets - 2 hours Understanding At-Need Customers - 1 hour Designing Qualified Plans to Meet Employee Objectives - 3 hours Insurance for Estate Planning - 3 hours & 10 hrs. Life & Health Insurance Principles - 3 hours & 12 hrs. Life Insurance for Business - 3 hours & 12 hrs Designing Qualified Plans to Meet Employer Objectives - 6 hrs Personalization in the Funeral Industry - 2 hrs. Preneed Planning - 7 General</p> <p>The following are <u>OSHA</u> courses:</p> <p>HIV/AIDS - 1 hour OSHA in the Workplace - 1 hour Bloodborne Pathogens - 3 hours OSHA Workplace Rights - 2 hours</p> <p>Contact: Funeral CE 866-332-8423 Funeralce.com</p>

On-Going	<p>Regulatory Support Services FTC Training - “Cheaper by the Dozen” - 1 General</p> <p>Annual OSHA Training - When a Band-Aid Won’t Work - 3 OSHA</p> <p>Contact: Mereddyth Partridge - 804-784-7347</p>
<p>On-Going</p> <p>4/19-21/2009 4/26-28/2009 5/6-8/2-09</p>	<p>Selected Independent Funeral Homes The State of the Funeral Service - Audio Visual 1 CEU General Contact: Laura Furman 847-236-9401</p> <p>Group Meetings - Charleston, SC Group Meetings - Niagara on the Lake, Ontario, Canada Group Meetings - Denver Colorado</p>
On-Going	<p>Matthews International (The York Group)</p> <p>Hardwood Casket Construction & Manufacturing Plant Tour - 2 General 90 Minute Miracle - 6 General York Merchandising Systems Insight Seminar Series - 14 General The Ethics of Funeral Arrangements - 2 General A Fresh Look At The Future - 8 General</p> <p>Contact: Ms. Jay Diaz 412-995-1669</p>
On-going	<p>ELITE CME, INC.</p> <p>Religion & The Funeral Director 3CEU’s General Ed.</p> <p>HIV/AIDS Communicable Disease Education, 4.0 CEU’s OSHA Education</p> <p>Location: Homestudy/On-line Sponsor: Elite Continuing Education Contact Chris Calabucci phone 1-888-857-6920 or chris@eliteme.com</p>
On-going	<p>Regulatory Support Services FTC Training - Cheaper by the Dozen - 1 General</p> <p>Annual OSHA Training - When a Band-Aid Won’t Work - 3 OSHA</p> <p>Contact: Mereddyth Partridge 804-784-7347</p>
Nov. 8, 2009	<p>E. C. Nurre Funeral Homes, Inc. 315 West Plane Street Bethel, OH 45106</p> <p>Holiday Help Program - 2 General</p> <p>contact: Edward C. Nurre 513-753-6130</p>

<p>On-going</p>	<p>Thanos Institute</p> <p>The following courses are <u>10CEU's each General Education</u></p> <p>Management Skills for Funeral Directors A Student Dies, A School Mourns - Are You Prepared Embalming Ethics In Funeral Service Forensic Pathology For Funeral Directors Funeral Customs Past and Present Bereavement and The Funeral Director Unexpected, Traumatic Death and the Funeral Director Restorative Art & Cosmetology Grief Counseling for the Funeral Director</p> <p>OSHA Compliance and Federal Trade Commission Rules 5 CEU's OSHA and 5CEU's General</p> <p>Sponsor: Thanos Institute, (800) 742-8257 www.thanosinstitute.com</p>
<p>On-going</p>	<p>Funeral Review</p> <p>Communicable Diseases - 1 CEU OSHA Hazard Communications - 2 CEU'S OSHA HIV/AIDS - Guide to Occupational Exposure 2 CEU's OSHA</p> <p>Understanding & Managing Grief - 6 CEU's General What Matters Most - 6 CEU's General Embalming Perspectives & Paradigms Challenged - 6 CEU's General Marketing a Funeral Home for Long Term Profitability 3 CEU's General Understanding & Creating Exceptional Funeral Experiences - 3 CEU's General Understanding PreNeed - 4 CEU's General Death Care Marketing - 16 CEU's General Cycle of Excellence: People Skills - 7 General Cycle of Excellence: Phone Skills - 7 General Cycle of Excellence: Cremation - 7 Cycle of Excellence: Funeral Director Skills-Module I - 7 General Cycle of Excellence: Funeral Director Skills-Module II - 7 General Cycle of Excellence: Funeral Director Skills-Module III - 7 General Cycle of Excellence: Introductory Arranger Training - 4 General Cycle of Excellence: People Management Module II - 7 General Cycle of Excellence: Introductory People Management Training - 7 General Executive Development Program - 14 General Funeral Service Ethics - 3 General Funeral Service Business Plan 2010 - 12 General The Funeral - 4 General Grief Management - The Role of the Funeral Service Practitioner - 6 General People Skills Advanced - 7 General Public Speaking - Comfortably - 2 General</p> <p>Contact: www.funeralreview.com Contact: Jillian Holzhuester 727-822-4700</p>

<p>On-going</p>	<p>SCI Dignity University (Open to SCI employees only)</p> <p>The following are General Education Courses:</p> <p>Avoiding Litigation -0.5 CE</p> <p>Security Payments on At-Need Funeral Accounts - 1 CE Jewish Funeral Traditions - 1 CE Workplace Discrimination - 1 CE Forklift Safety - 1 CE Trenching & Shoring - 1 CE Complaint Resolution - 1 CE</p> <p>Back Safety - 1.5 CE Cremation Consumer - 1.5 CE Defensive Driving - 1.5 CE Fire Safety - 1.5 CE Hearing Protection - 1.5 CE Lockout/Tagout - 1.5 CE Office Safety - 1.5 CE Respiratory Protection - 1.5 CE Workplace Diversity - 1.5 CE</p> <p>FTC Funeral Rule - 2 CE Effective Communication Skills - 2 CE Cremation Theory - 2 CE Workplace Harassment - 2 CE</p> <p>Supervisory Development Module 1 through 7 - 4 CE Each MFE - 25 CE</p> <p>The following are OSHA Education Courses:</p> <p>Formaldehyde Monitoring - 1 CE Bloodborne Pathogens - 1.5 CE Hazard Communication - 1.5 CE</p>
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On-Going	<p>Practicum Strategies</p> <p>Complying with The Funeral rule - 10 General Pre-Planning for Funeral Home Business Interruptions - 10 General Immediate Marketing for Funeral Directors - 10 General Business, Morals and Ethics and the Funeral Director - 4 General Everyday Ethics in Funeral Service - 4 General Motivation and Coaching for the Successful Funeral Director - 4 General Managing Stress for Funeral Professionals - 4 General The Vanguard of Competition and the Funeral Profession - 6 General Job Burnout in Funeral Service - 4 General Investment Management for the Funeral Director - 4 General How Do We Tell the Children - 4 General Cremation: The concept, the Client, The Caring - 4 General Cremation: The Process - 4 General Computers A-Z for the Funeral Home - 4 General Grief 101 for Funeral Directors - 4 General The Funeral Profession and Consumer Behavior - 4 General Coping with Stress as a Funeral Director - 4 General Sacred/Sensitive ... and Sane - 4 General Family Values - 6 General Review of Basic Embalming Procedures - 4 General Moral Dilemmas Facing the Funeral Professional - 4 General Dealing with Communicable Diseases/Aids - 4 General Living with the FTC's Funeral Rule - 6 General Embalming Chemistry - 2 General</p> <p>OSHA for Small Business - 10 OSHA Universal Precautions - 4 OSHA OSHA Practical Guide for Funeral Service - 4 OSHA</p> <p>Contact: Richard Santore 800-731-4714</p>
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<p>On-going</p>	<p>Funeral Campus (360 Training)</p> <p>The following are General Education courses for hours as shown:</p> <p>Anti-Money Laundering - 2 hours Business Writing - 1 hour Capital Budgeting Analysis - 2 hours Creating Value Through Innovation - 1 hour Dealing with Conflict and Confrontation - 3 hours Dealing with Difficult People - 3 hours Employment Law - 3 hours Estate Planning - 2 hours Ethics for Insurance Professionals, Advanced - 10 hours Ethics for Insurance Professionals, Basic - 2 hours Homeland Security, Emergency Response - 1 hour Industrial Hygiene, Advanced - 1 hour Industrial Hygiene, Basic - 1 hour Management of Capaital - 2 hours Managing Corporate Records - 1 hour Managing Electronic Communication - 2 hours Medicare - 3 hours New Employee - 3 hours Principals of Insurance - 15 hours Walking and Working Surfaces, Advanced - 1 hour Wills and Trusts - 3 hours Consumer Protection Law - 1 hour Infection Prevention - 1 hour Managing Corporate Records - 1 hour</p> <p>The following are OSHA courses for hours as shown:</p> <p>Bloodborne Pathogens, Advanced - 2 hours Egress and Fire Protection, Advanced - 1 hour Egress and Fire Protection, Basic - 1 hour Fire Protection - 1 hour Formaldehyde and Needle stick Safety - 2 hours Hazard Communication, Advanced - 1 hour Hazard Communication, Basic - 1 hour Hazardous Materials, Advanced - 2 hours Hazardous Materials, Basic - 2 hours Hazardous Materials First Responder Awareness - 2 hours Materials Handling, Advanced - 1 hour OSHA Safety and Health Programs, Advanced - 1 hour OSHA Training Requirements and Techniques - 1 hour OSHA, OSH Act and Standards - 2 hours Personal Protective Equipment, Advanced - 1 hour HIV/AIDS AND Public Health Issues - 2 hours</p> <p>Contact: www.funeralcampus.com</p>

